

Iş Investment, has successfully advised Hakan Plastik Boru ve Profil Sanayi ve Ticaret A.Ş (“Hakan Plastik”) on the sale of its majority shares to Georg Fischer Piping Systems Ltd. Iş Investment acted as the sole sell-side advisor to Hakan Plastik. The closing was realized on July 16th, 2013.



Hakan Plastik; with roots dating back to 1965, is one of Turkey’s is one of the leading players in the building & installation segment in Turkey. The Company produces PVC, polypropylene pipes & fittings, curtain lines and hoses for its three core businesses; civil construction industry, infrastructure and agricultural industries. The Company has solidified its position and is listed in Istanbul Chamber of Industry’s “Top 500 Companies of Turkey”. Hakan Plastik has 8 domestic and 3 international sales regions and reaches its distributors through this large network and continues its growth and outreach.



Georg Fischer Piping Systems Ltd., (“ Georg Fischer”) founded in Switzerland in 1802 is present in 100 countries with its companies and production facilities, and is one of the largest piping systems, provider in the World. As of year end 2012, Georg Fischer recorded revenues of close to 1.3 billion CHF and enjoys a workforce of close to 5,000 employees. With this acquisition, Georg Fischer will enter the Turkish market with a strong base and will aim to further its growth both domestically and internationally through this strategic partnership.



With its 10 branches, 2 representative offices and 2 subsidiaries abroad, Iş Investment has a strong and widespread distribution network and as a leader in the secondary market transactions, it has also carried its strength and leadership to public offerings, mergers and acquisitions, private sector & project finance advisory and private equity advisory activities. Since 2000, Iş Investment has closed 101 transactions worth more than \$9 bn and continues to enjoy its leading role in the sector.

Along with this transaction, Iş Investment provided advisory services to Doğuş Çay on its acquisition of Kraft Gıda, to Trakya Cam on its acquisition of Richard Fritz GmbH Holding and HNG Float Glass Ltd., to Dharma İlaç on its acquisition by Expanscience and to Seramiksan on its acquisition of 50% of the shares of Italian Rondine SPA, for a total of 6 transactions in 2013.